

From: Cash, Marcia
To: [Bowman, Randal](#)
Subject: Re: Project Management Update
Date: Tuesday, June 20, 2017 2:25:28 PM
Attachments: [Texifter Services Proposal DOI 2017.pdf](#)

Under the "Labor" section - Shulman \$175 per hour (less 6%), grad students \$25 per hour.

Marcia Cash
eERDMS - eRecords - BPHC Representative
eRulemaking / FDMS Administrator

U.S. Fish and Wildlife Service

Division of Policy, Performance, and Management Programs (PPM)
(Formerly Division of Policy and Directives Management - PDM)
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Falls Church, VA 22041-3808

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On Tue, Jun 20, 2017 at 9:31 AM, Bowman, Randal <randal_bowman@ios.doi.gov> wrote:

What is the cost of project management in the contract? Given my ignorance of the system and how helpful he has been, seems we perhaps should acquire more project management time.

----- Forwarded message -----

From: Shulman, Stu <stu@texifter.com>
Date: Tue, Jun 20, 2017 at 9:26 AM
Subject: Project Management Update
To: "Cash, Marcia" <marcia_cash@fws.gov>
Cc: "Bowman, Randal" <randal_bowman@ios.doi.gov>

Hi Marcia,

I wanted to alert you that we are roughly 75% of the way through the 20 hours budgeted for project management. I don't have Mark's hours yet, so that number is probably understating where we are. With Mark's time we could be close to out of budget.

How would you like to proceed?

~Stu

--

Dr. Stuart W. Shulman
Founder and CEO, Texifter
Cell: 413-992-8513
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Department of the Interior Proposal

May 10, 2017

DiscoverText is a comprehensive suite of Web-based text analysis tools. It was developed with over 10 years of National Science Foundation-funded research by leading academic experts in text analysis, linguistics, and statistics, as well as computer and social science. It replaces static text analysis tools with custom qualitative methodologies combining the best human judgments with machine learning to produce intelligent results.

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Licenses	Cost/Month	# of Months	Total	Less 6% GSA Discount	Final Cost
1 Enterprise Seat	\$2,000	3	\$6,000	\$360	\$5,640
13 Professional Seats	\$858	3	\$2,574	\$154	\$2,420
Labor	Cost/Hour	# of Hours	Total	Less 6% GSA Discount	Final Cost
Project Manager	\$175	20	\$3,500	\$210	\$3,290
Grad Students	\$25	100	\$2,500	NA	\$2,500
					\$13,850