



UNITED STATES
DEPARTMENT OF THE INTERIOR
BUREAU OF LAND MANAGEMENT

Release
5-143

MANUAL TRANSMITTAL SHEET

Date
6/18/92

Subject

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

1. Explanation of Material Transmitted: This release transmits BLM Manual H-5410-1 - Annual Forest Product Sale Plan, a new handbook which sets forth basic procedural guidelines for the Annual Forest Product Sale Plan.
2. Reports Required: None.
3. Material Superseded: None.
4. Filing Instructions: File as directed below immediately after the Manual Section.

REMOVE

INSERT

None

H-5410-1

(Total: 24 Sheets)

Mike Penfold

Assistant Director
Land and Renewable Resources

Table of Contents

<u>Chapter</u>	<u>Page</u>
I. <u>Factors in Development of Plan</u>	I-1
A. Volume Included in Plan.....	I-1
B. Priority Listing.....	I-1
C. Timing.....	I-1
D. Government Agency Cooperation.....	I-1
1. Set-Aside Sales.....	I-1
E. Public Review and Publication.....	I-2
1. Public Review.....	I-2
2. Publication Process.....	I-2
F. Statewide Plan.....	I-2
G. Plan Modification.....	I-2
II. <u>Tract Selection and Plan Preparation</u>	II-1
A. Evaluating Proposed Sale Tracts.....	II-1
1. BLM Timber Sale Program Requirements.....	II-1
2. Short Range Plans.....	II-1
B. Developing and Approving a Proposed Plan.....	II-2
III. <u>BLM-SBA Set-Aside Sale Programs</u>	III-1
A. Evaluation of Proposed Set-Aside Tracts.....	III-1
1. BLM timber Sale Program Requirements.....	III-1
2. Forest Product Sale Complexity.....	III-1
3. Needs of Local Community and Industries.....	III-1
4. Status of Road Control.....	III-1
5. Assuring That a Fair Proportion of Sales are Made to Small Business Concerns.....	III-2
B. Activated Small Business Set-Aside Program.....	III-2
C. Non-activated Small Business Set-Aside program.....	III-2
1. Consideration of SBA Request for Set-Asides.....	III-2
IV. <u>Monitoring Sale Plan Progress</u>	IV-1
A. Modification of Plan.....	IV-1
1. Criteria for Sale Plan Modification.....	IV-1
2. Sale Plan Revision.....	IV-2

Glossary of Terms

Illustrations

1. Example of Available Cut Computation
2. Example of Schedule of Timber Sale Dates
3. Example of District Annual Timber Sale Plan
4. Example of Information Lettering Inviting Interested Persons to Review Proposed Timber Sale Plan
5. Example of News Release Inviting Public to Review Proposed Timber Sales Plan
6. Example of Statewide Annual Timber Sale Plan
7. Example of News Release – Annual Timber Sale Plan
8. Example of Distribution Letter – Annual Timber Sale Plan
9. Example of Timber Sale Preparation Schedule
10. Example of Joint Set-Aside for Small Business (SBA Form 441)
11. Example of Rejection of SBA Request for Set-Asides, Non-Activated Program (SB Form 441, Reverse side)
12. Example of Notice of Sale Plan Revision

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

I. Factors in Development of Plan. The District Manager, with direction from the State Director, develops the annual forest product sale plan. The District Manager must consider planning decisions and information, advice and assistance from other Government agencies, and suggestions from interested private groups and individuals. The plan lists location, quantity, and timing of individual tracts to be offered for sale, and includes additional information and summaries beneficial to prospective purchasers.

A. Volume Included in Plan. For each sustained yield area having a computed allowable sale quantity (ASQ), the District Manager will establish a level of harvest for the plan year based upon available cut procedures. For areas without a computed ASQ, the level of harvest will be established by the State Director through annual work plan directives. If the level or harvest cannot be met, the District Manager must confer with the State Director to resolve the differences.

B. Priority Listing. Damaged and/or dead forest material has highest priority and is scheduled for offering as early as practical. Subsequent priorities are set in relation to advance planning, normally determined from management plans.

C. Timing. Plans cover a fiscal year (October 1 through September 30) and should be completed and approved well in advance of implementation. When the volume offered in Districts with established sale programs is significant to local industry, the plan should be published for distribution at least three months in advance of the new fiscal year.

D. Government Agency Cooperation. Appropriate liaison with local Government offices and clearinghouse groups should be maintained to ensure full cooperation between agencies.

1. Set-Aside Sales. The Small Administration (SBA) should be allowed sufficient opportunity to review proposed annual forest product sale plans in advance of final publication.

- a. Non-activated Program. The BLM operations are governed by the 1959 BLM-SBA Agreement. The SBA may request individually designated sales for consideration as set-aside sales. (Refer to H-5400-1 Appendix 1.)
- b. Activated Program. The BLM-SBA operations in western Oregon are governed by an activation agreement.

E. Public Review and Publication.

1. Public Review. The State Director determines the extent, as well as the necessity, for notifying the public and inviting general public review of proposed forest product sale plans.

2. Publication Process. After completion of the review processes, the plan is submitted to the State Director for approval. Upon approval, the plan is published in final form. The plan should be distributed to interested parties, and an appropriate news release sent to local news media.

H-5410-1-ANNUAL FOREST PRODUCT SALE PLAN

F. Statewide Plan. Approved District plans are consolidated into a Statewide annual forest product sale plan. State plans are sent to the Director. Plans are also supplied to interested individuals and groups at the discretion of the State Director.

G. Plan Modification. District sale plans may be modified or otherwise changed to accommodate program or work plan revisions, changes in management objectives, etc. The State Director must approve significant changes such as deletions, substitutions, fiscal quarter of offering, the need to add volumes in excess of the planned levels of harvest, etc. Upon approval of a significant sale plan change, the District prepares a special notice and sends to all parties on the District's forest product sale mailing list.

II. Tract Selection and Plan Preparation. Selection of tracts and formulation of the sale plan should follow the sequence of actions as described in this section.

A. Evaluating Proposed Sale Tracts. District personnel must consider the following in selection of individual tracts and the entire package of tracts to be included in the annual forest product sale plan:

1. Long Range Plans.
 - a. Forest management activity plan.
 - b. Resource management plan (RMP) recommendations or decisions as available, or other land use planning guides and multiple use restrictions.
 - c. Transportation plan.
2. Short Range Plans.
 - a. Five-year forest product sale plans, as available.
 - b. Available cut or programmed harvest level.
 - c. Environmental restrictions.
 - d. Priority areas of diseased, dying, or salvage forest product not previously scheduled for harvest.
 - e. Timber age and condition.
 - f. Sale requests from others.
 - g. Road construction needed.
 - h. Access available or needed.
 - i. Silvicultural requirements.
 - j. Cutting system requirements. (Selection, shelterwood, clearcut, etc.)
 - k. Harvest system requirements.
 - l. Property boundary and cadastral survey needs.
 - m. Reforestation needs, including availability of seed, planting stock, vegetation control, site preparation, etc.
 - n. Small business set-aside program.

B. Developing and Approving a Proposed Plan. The following actions are to be taken to ensure timely preparation and completion of annual forest product sale plans.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

<u>Responsible Office/Official</u>	<u>Step</u>	<u>Action</u>
District Manager	1.	For each sustained yield area having an ASQ, analyzes sale depletion records and projected depletions for current fiscal year, following available cut procedures. Computes the projected available cut for the succeeding sale plan year. (See Illustration 1.)
State Director	2.	Reviews ASQ computations for consistency with land use plan or analyzes current and projected programmed harvest levels. Instructs District Manager on specific levels of harvest to be scheduled in annual forest product sale plan.
	3.	Establishes a coordinated schedule of District forest product sale dates, if needed, to avoid conflicts between Districts' and other agency sale plans. (See Illustration 2.)
District Manager	4.	Reviews forest product sale names prior to publishing of the annual forest product sale plan. Assures that sale names are practical, rational, serious and sensible; and that the public can construe no implied detrimental references to people, places, or things.
	5.	Reviews instructions, management plans, and other information on proposed levels of harvest and priority listings.
	6.	Formulates proposed plan to meet the levels of harvest specified by State Director, based upon field inspection and evaluation of proposed sale tracts. (See subsection II.A.)
	7.	Pursuant to State Director instructions, identifies tracts scheduled for volume sampling, such as the application of special 3-P cruising techniques, variable plot cruise, etc.
	8.	Provides for interdisciplinary review of all proposed sale tracts and related environmental assessments utilizing available functional expertise.
	8a	If levels of harvest cannot be met, explains this to State Director and offers alternatives. Resolves program level with State Director.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

	9.	Prepares draft of proposed sale plan for SBA and clearinghouse review. Presents draft plan to the general public, and submits copy to SBA. Prepares and issues news release to news media and forwards invitations to interested parties to review and comment on the plan. (See Illustrations 3, 4 and 5.)
	9a	For activated small business set-asides program areas, identifies tracts that qualify for set-aside sale. (See Subsection III.A., Subsection III.B., and Illustration 3.)
	9b.	If SBA requests set-aside tracts in a non-activated small business set-aside program area, refer to Subsection III.C.
	10.	Changes plan as necessary as a result of the above review.
	11.	Completes and forwards proposed plan to State Director for approval.
State Director	12.	Reviews proposed District plans.
	12a	If plan is not acceptable, returns to District Manager with recommendations to correct deficiencies.
	13.	Approves District plan and instructs District Manager regarding publication and distribution of approved plan.
	14.	Prepares a statewide sale plan summary. (See Illustration 6.)
	15.	Forwards two copies of state summary to Director (230). (See subsection I.F. for other distribution.)

District Manager	16.	Publishes approved plan. Prepares and issues news release to news media. (See Illustration 7.)
	17.	Distributes plans to industry, SBA, other interested Government agencies, interested public groups and state and appropriate area-wide clearinghouses. (See Illustration 8.)
	18.	Implements District Forest Product Sale Plan.
	19.	Develops forest product sale preparation schedule. (See Illustration 9.)

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

III. BLM-SBA Set-Aside Sale Programs. The small business set-aside programs are essentially of two types, i.e., activated and non-activated. The activated program is managed on a current systematic, percentage share basis, while the non-activated program is implemented as needed. The District Manager sends proposed sale plans to the SBA Regional Office. The SBA may subsequently make specific set-aside sale requests.

A. Evaluation of Proposed Set-Aside Tracts. For both the activated and non-activated areas, individual tracts are evaluated on the same basis considering the following factors:

1. The BLM timber sale program requirements.
2. Timber sale complexity in relation to the capability of the small business community:
 - a. Size and topography of sale area.
 - b. Volume and type of timber being offered.
 - c. Designated logging equipment and logging methods.
 - d. Road construction requirements.
 - e. Other anticipated contractual requirements.
3. Needs of local community and industries for economic stability.
4. Status of road controls on roads to be used for timber removal. The categories of road control are as follows:
 - a. Public roads.
 - b. Roads owned or controlled by the United States.
 - c. Roads owned or controlled by a private firm or individual, but on which the United States has use rights for its licensees because of a non-exclusive easement.
 - d. Roads owned or controlled by a permittee of the United States who qualifies as a small business concern as defined by the Small Business Administration, when such roads may be used by the United States and its licensees and permittees through a Bureau right-of-way and road use permit or agreement.
 - e. Roads owned or controlled by a permittee of the United States who does not qualify as a small business concern as defined by the Small Business Administration, when such roads may be used by the United States and its licensees and permittees through a Bureau right-of-way and road use permit or agreement executed on or after July 18, 1958. (This includes any such permit or agreement executed before July 18, 1958, which has been assigned or superseded by a new permit or agreement executed on or after that date.)

5. A fair proportion of sales should be made to small business concerns based on the following factors.

- a. Competition and demand for sales.
- b. Past history of sales purchased by small business concerns.

B. Activated Small Business Set-Aside Program. The activated BLM-SBA set-aside timber sale program operates only in western Oregon. Similar programs may be implemented in other areas as needed upon initiative of SBA.

C. Non-activated Small Business Set-Aside Program. SBA determines if a need exists for set-aside implementation. District personnel refer any industry requests or suggestions for set-aside sales to the SBA Regional Office. After a review of the District proposed sale plan, SBA may request the set-aside of a specific tract or tracts. Formal request is submitted on SBA Form 441, Joint Set-Aside for Small Business, in the manner shown on Illustration 10 for the activated program.

1. Consideration of SBA Request for Set-Asides. The District Manager evaluates SBA's proposal (see Subsection III.A.) to determine from past purchaser records if the set-aside request is warranted, and/or if the tract or tracts nominated qualify.

- a. Acceptance of SBA Request for Set-Asides. Upon a favorable evaluation of the SBA request for set-aside sales, the following action should take place:

(1) Tracts suitable for Set-Asides.

- (a) District Manager signs and distributes SBA Form 441. The District Manager's signature constitutes agreement between the BLM and SBA.
- (b) District Manager makes appropriate notation beside the sale number on the annual timber sale plan to denote the tract or tracts that have been set-aside for small business concerns.

(2) Tracts Not Suitable for Set-Asides.

- (a) District Manager contacts SBA to negotiate suitable substitution of tract or tracts to offer as set aside.
 - i. If SBA agrees to a change, it amends SBA Form 441 resubmits to District Manager. District Manager proceeds pursuant to Paragraph 1a. above.
 - ii. If SBA and District Manager cannot agree to a change, District Manager proceeds in accordance with Paragraph III.C1b.

a

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

- b. Rejection of SBA Request for Set-Asides. Following an unfavorable evaluation of SBA request for set-aside sales:

<u>Responsible Office/Official</u>	<u>Step</u>	<u>Action</u>
District Manager	1.	Documents reasons for rejecting proposal on reverse side of SBA Form 441. (See Illustration 11.) Forward original and two copies to State Director.
State Director	2.	Evaluates set-aside request and District Manager's reasons for rejection.
	3.	Contacts SBA Regional Office and seeks to have SBA reconsider request or rescind proposal.
		3a. If SBA rescinds its proposal, returns all copies of SBA Form 441 to the District Manager with a memorandum notifying the District Manager of SBA's decision. Sends a copy of memorandum to SBA.
		3b. If agreement is reached with SBA to proceed with the set-aside sale, signs SBA Form 441 and returns original to District Manager together with a memorandum stating reasons for supporting SBA. Forwards one signed copy to SBA.
	4.	If agreement is not reached with SBA, notifies Director of decision to reject the SBA request. Sends copy of memorandum to SBA Regional Office.
Director	5.	Contacts Administrator, SBA and attempts to resolve disagreement.
		5a. If difference is resolved, notifies State Director, who in turn instructs District Manager of action.
		5b. If difference is unresolved, SBA has 20 days after notice of disagreement to submit question to the Secretary of the Interior for final determination.
		5c. If SBA does not act in specified 20-day period, Director decides on Bureau's course of action. (Note: No action is taken to advertise sale until final decision is reached.)

H-5410-1-ANNUAL FOREST PRODUCT SALE PLAN

- IV. Monitoring Sale Plan Progress. District personnel must monitor sale plan progress on a continuous basis to ensure tracts are prepared and offered as scheduled and/or significant factors that might lead to a formal modification of the sale plan are promptly identified (see Subsection I.G.).
- A. Modification of Plan. District plans are modified to reflect necessary changes in sale schedules. The changes may come about through reallocation of forest products to be sold, tract rescheduling, etc. In Districts associated with the non-activated small business program, SBA may petition for additional set-aside sales (refer to Subsection III.C) or to withdraw a previously designated set-aside sale. Although the need to make changes in the plan may originate in a variety of places, the District Manager initiates the operational cycle for formal modification.
1. Criteria for Sale Plan Modification. The following factors are normally considered sufficient reasons to issue a formal sale plan change:
- a. Unexpected natural disasters create a need to restructure harvest priorities.
 - b. A shift of tracts from one half of the fiscal year to another affects the management of an activated small business set-aside program.
 - c. Tracts must be delayed or replaced due to failure to secure access, belated identification of restrictive multiple use considerations, or need to balance out offerings with the planned level of harvest.
 - d. Sales tracts and volume are added in excess of planned levels of harvest.
 - e. Changes in funding and manpower affect planned sale work.
 - f. Planned levels of harvest are changed for the sale plan year after preparation of the plan.
 - g. Additional tracts with set-aside status are included or deleted.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

2. Sale Plan Revision. When conditions develop involving any of the criteria listed in Paragraph IV.A1, the District plan is revised as follows:

<u>Responsible Office/Official</u>	<u>Step</u>	<u>Action</u>
District Manager	1.	Identifies necessary change. Submits proposed revision together with justification to State Director for approval.
		1a. When continued designation of set-aside sales associated with a non-activated program is not warranted, initiate rejection procedures. (See Paragraph III.C1b.)
State Director	2.	Reviews justification of proposed revision.
		2a. If adequate, approves proposed revision. However, refers reductions in the programmed harvest levels to the Director.
		2b. If inadequate, returns proposed revision with appropriate instructions
District Manager	3.	Makes necessary changes in plan. Notifies interested parties. (See Subsection I.G. and Illustration 12.)

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

Glossary of Terms**-A-**

annual forest product sale plan: a short range plan for all sales of forest products from a given area during the fiscal year.

allowable sale quantity (ASQ): the total level of timber that can be sold and harvested during a decade while assuring a continuous supply of timber in perpetuity (sustained yield). Management practices assumptions, land use plans, and biological capacity are considered in arriving at the ASQ. The ASQ is usually made available on an average annual basis.

available cut procedure: the method used to compute the planned level of forest product sale offerings in any given year during the life of an approved timber management plan. It utilizes the technical ASQ level for the year in question and adjusts for past year differences between the planned forest product sale offerings and actual forest product sales sold.

-E-

environmental assessment: a systematic environmental analysis of site-specific BLM activities used to determine whether such activities have a significant effect on the quality of the human environment and whether a formal environmental impact statement is required.

-F-

forest management activity plan: a detailed plan for the forest resource developed through the Bureau planning system using public input and generally culminating in a declaration of allowable cut. (Synonyms: timber management plan; timber harvest plan; allowable cut plan.)

-L-

levels of harvest: the volume of forest product to be offered for sale annually as normally determined by available cut procedures based on a forest management plan for a sustained yield unit; or that volume of harvest otherwise established by the State Director; or that programmed harvest, generally not to exceed the ASQ, established by the Director.

-R-

resource management plan: a land use plan for public lands which provides a set of goals, objectives, and constraints for a specific planning area to guide the development of detailed plans for the management of each resource.

-S-

Set-aside sale: a designation of timber for sale which is limited to bidding by small business concerns as defined by the Small Business Administration in its regulations (13 CFR Part 121) under the authority of Section 15 of the Small Business Act of July 18, 1958 (72 Stat. 384) as codified and amended (15 U.S.C. 631 *et seq.*).

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

Example of Available Cut Computation

Available Cut, FY 1984

Burns District

Planned Harvest, MBF		Volume Sold, MBF	
FY 1978	FY 1978		2,703
FY 1979	FY 1979		6,555,738
FY 1980	FY 1980		311,728
FY 1981	FY 1981		4,319,360
FY 1982	FY 1982		48,000
FY 1983	FY 1983*		<u>3,318,156</u>
Total	Total		<u>14,555,685</u>

*Estimates from sale volumes and ATSP.

Allocation of ASQ**	3,400
Allowable sale quantity (ASQ)	34,000,000
Total volume sold, FY 78-83	14,555,685
Balance	19,444,315
Available Cut, FY 84 <u>Balance</u>	4,861,079
	4

**Allocation of annual ASQ, as of FY 1978

	<u>MBF</u>
Lakeview	1,400
Burns	3,400
Prineville, La Pine only	3,300
Prineville, all other areas	2,200
Baker	3,200
Spokane	<u>3,200</u>
Total	17,500

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN



United States Department of the Interior

BUREAU OF LAND MANAGEMENT
OREGON STATE OFFICE
P. O. BOX 2965 (1300 N.E. 44th Avenue)
PORTLAND, OREGON 97208



IN REPLY REFER TO

5420 (931.5)

August 16, 1990

Instruction Memorandum No. OR-90-527
Expires 9/30/91

To: All Website District Managers
Expires 9/30/91

From: State Director

Subject: Timber Sale Dates, FY 1991

The schedule of monthly timber sale dates for FY 1991 is proposed as follows.
Please adhere to this schedule as close as possible. If subsequent changes
become necessary, notify OSO 931.5 so we can keep our schedule current.

FY 1991 Annual T.S. Dates	Salem Wed.	Tillamook Tues.	Eugene Thur.	Roseburg Tues.	Medford Thur.	Coos Bay Fri.	K. Falls Wed.
Oct. 1990	31	30	25	23	25	26	24
Nov.	28	27	29	27	29	30	28
Dec.	26	18	20	18	20	28	19
Jan. 1991	30	29	31	22	31	25	30
Feb.	27	26	28	26	28	Mar 1	27
Mar.	27	26	28	26	28	29	27
Apr.	24	30	25	23	25	26	24
May	29	28	30	28	30	31	22
June	26	25	27	25	27	28	26
July	31	30	25	23	25	26	24
Aug.	28	27	29	27	29	30	28
Sept.	25	24	26	24	26	27	25

Thomas R. Thompson Jr.
Deputy State Director for Lands
and Renewable Resources
Acting

Distribution
WO (230)(901 Premier) - 1
SC (325) - 1

H-5410-1-ANNUAL FOREST PRODUCT SALE PLAN

Example of Information Letter Inviting Interested
Persons To Review Proposed Timber Sale Plan



United States Department of the Interior

BUREAU OF LAND MANAGEMENT
KLAMATH FALLS RESOURCE AREA
2795 ANDERSON AVE., BLDG. 25
KLAMATH FALLS, OR 97603



IN REPLY REFER TO:
5409 (OR014)
Mel Crockett
(503) 883-6916
05811

Notice to Prospective Purchasers

Subject: Fiscal Year 1991 Timber Sale Plan

A draft Fiscal Year 1991 timber sale plan containing approximately 18.4 million board feet in 3 timber sales scheduled for oral auction is available for public review at the Klamath Falls Resource Area Office, Bureau of Land Management.

Timber sale maps, sale layout summaries, and other sale information will be available from the Area Manager.

The draft plan of available timber from three sales provides for removal of 18.4 million board feet of timber from an estimated 4,373 acres and 21 acres of right-of-way.

Volume offering level is subject to adjustment when the results of the final fiscal year 1991 budget level is determined.

The timber sale plan considers other land and resource values such as fisheries, wildlife, watershed, recreation, and endangered plants in its formation. Environmental analysis for the Resource Area's timber sales will be available for public review in the near future.

Written comments on the timber sales plan are requested prior to August 31, 1990, although comments will be accepted any time until the tracts are advertised for sale.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

Example of News Release Inviting Public
To Review Timber Sales Plan

FOR IMMEDIATE RELEASE

TIMBER SALE PLAN AVAILABLE FOR REVIEW

The public is invited to review the draft 1984 timber sale plan for the Medford District of the Bureau of Land Management. The plan includes 37 timber sales planned for fiscal year 1984 (October 1, 1983 to September 30, 1984).

The BLM will have the plan, including maps and environmental assessment records available for public review from June 6 through June 10 in the Medford District Office. The same documents will be available in the Grants Pass BLM office from June 13 through June 17.

The draft timber sale plan provides for the removal of 2078 billion board feet of timber. The plan includes an estimated 3,700 acres of partial cutting, 5,400 acres of clear-cutting, and 700 acres of commercial thinning. The volume offering will be subject to adjustment when the final fiscal year 1948 budget level is identified.

The timber sale plan takes into consideration other land and multiple resource values. Some of these values, which were given priority in planning, are fisheries, wildlife, watershed, recreation and endangered plants. The Environmental Analysis for timber sales in the Butte Falls Resource Area was available for public review earlier this spring.

Written comments are requested during this formal review period; however, comments will be accepted at any time on the timber sale plan until the tracts are advertised for sale.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

EXAMPLE OF STATEWIDE TIMBER SALE PLAN

SUMMARY – FY 1984 ATSP – OREGON
TOTAL NUMBER OF TRACTS BY QUARTERS

District	1st	2nd	3rd	4th	Total
Salem	15	15	13	10	53
Eugene	13	11	12	15	51
Roseburg	10	10	5	10	35
Medford	12	7	7	6	32
Coos Bay	10	11	10	9	40
Subtotals – Western Oregon	60	54	47	50	211
Lakeview	-	-	-	1	1
Burns	-	-	-	1	1
Prineville	-	-	1	-	1
Vale (Baker R.A.)	3	-	-	4	7
Spokane	-	-	-	2	2
Subtotals – E. Oregon & Washington	3	-	1	8	12
State Total ¹	63	54	48	58	223

¹ All Districts will offer miscellaneous sales, particularly salvage.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

SUMMARY FY-1984 ATASP – OREGON
TOTAL VOLUME BY CATEGORY (MMBF)

<u>District</u>	<u>Regulated Volume</u>				
	<u>Non-Regulated Volume</u>	<u>Final Harvest</u>	<u>Mortality Salvage²</u>	<u>Commercial Thinning</u>	<u>Total Volume</u>
Salem (Hardwood Conifer)	2.7 1.3	228.2	.8	1.0	234.0
Eugene		200.2		10.8	211.0
Roseburg		204.8	4.0	0.2	209.0
Medford	5.1	185.0			190.1
Coos Bay		222.0			222.0
Subtotals – Western Oregon	9.1	1040.2	4.8	12.0	1066.1
Lakeview	-	1.2	-		1.2
Burns	-	1.3	-		1.3
Prineville	-	5.5		-	5.5
Vale (Baker R.A.)		4.6	-		4.6
Spokane	-	4.0	-		4.0
Subtotals – E. Oregon & Washington		16.6			16.6
State Total	9.1	1056.8	4.8	12.0	1082.7

¹ All District sales will include small volumes of mortality salvage not separately identifiable.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

EXAMPLE OF STATEWIDE TIMBER SALE PLANSUMMARY OF FISCAL YEAR 1984 TIMBER SALE PLAN, OREGON
TOTAL VOLUM EBY QUARTERS – MMBF

District	1st	2nd	3rd	4th	Misc.	Total
Salem	53.0	47.1	67.3	53.2	13.4	234.0
Eugene	48.0	59.6	53.6	46.8	3.0	211.0
Roseburg	41.8	54.7	31.9	64.6	16.0	209.0
Medford	61.2	37.9	32.6	32.0	26.4	190.1
Coos Bay	72.3	53.7	56.8	37.5	1.7	222.0
Subtotals – Western Oregon	276.3	253.0	242.2	234.1	60.5	1066.1
Lakeview	-	-	-	1.2	-	1.2
Burns	-	-	-	1.3	-	1.3
Prineville	-	-	5.5	-	-	5.5
Vale (Baker R.A.)	1.2	-	-	3.1	0.3	4.6
Spokane	-	-	-	4.0	-	4.0
Subtotals – E. Oregon & Washington	1.2	-	5.5	9.6	0.3	16.6
State Total	277.5	253.0	247.7	243.7	60.8	1082.7

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

EXAMPLE OF NEWS RELEASE – ANNUAL TIMBER SALE PLAN

FOR IMMEDIATE RELEASE:

July 1, 1984

Fifty-eight tracts of timber totaling 245 million board feet of timber will be offered for sale by the Bureau of Land Management Sale District during Fiscal Year 1984.

The Salem District timber harvesting intentions were outlined in the 35th Annual Timber Sale Plan released today.

The timber harvest level is determined in accordance with the Timber Management Plan for the Salem District. The plan was developed to provide continued orderly harvesting of BLM timber in accordance with the O&C Act of July 28, 1937, and the Act of July 31, 1947 for Public Domain timber.

The sales range in size from 500,000 board feet to 9.80 million board feet. The types of sales include clear cutting, partial cutting, shelterwood cutting and thinning.

The proposed timber harvesting program by resource area is:

Clackamas – 9 sales – 37.20 million board feet
Santiam – 12 Sales – 49.95 million board feet
Tillamook – 14 sales – 51.00 million board feet
Yamhill – 13 sales – 51.45 million board feet
Alsea – 10 sales – 55.40 million board feet

Further information concerning the timber sales and copies of the sale plan may be obtained from the Salem District, 1717 Fabry Road, S.E., Salem, Oregon.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN



United States Department of the Interior

BUREAU OF LAND MANAGEMENT
MEDFORD DISTRICT OFFICE
3040 BIDDLE ROAD
MEDFORD, OREGON 97504



IN REPLY REFER TO:
5410(11300)
Bob Anderson
770-2246

January 30, 1991

EXAMPLE OF DISTRIBUTION LETTER – ANNUAL TIMBER SALE PLAN

NOTICE TO PROSPECTIVE PURCHASERS/OTHER PUBICS

SUBJECT: Fiscal Year 1991 Timber Sale Plan

The Medford District of the Bureau of Land Management Fiscal year 1991 (October 1, 1990 to September 30, 1991) timber sale plan is attached. It is basically the same as the draft plan mailed to prospective purchasers and other interested publics on July 25, 1990, plus carryover FY 1990 sales. A press release will be sent to local news media. The plan shows the approximate locations, estimated volume and proposed quarter in which 25 tracts containing 98 million board feet of volume will be offered for sale. In addition, 10 million board feet of miscellaneous will be offered during the year for a total volume of 108 million board feet. The scheduled volume will be removed from an estimated 2,100 acres of clear cut, 4,400 acres of partial cut and 1,100 acres of salvage mortality cutting. The actual volume of timber offered could be revised according to budget changes and/or legal issues.

The July 25, 1990 draft plan and carryover FY 90 sales have been reviewed by the Oregon State Clearing House.

Anticipated March 1991 sales are as follows:

ASTP NO.	SALE NAME	VOLUME	RESOURCE AREA
91-28(90-58)	Anderson Creek	2.5	Grants Pass
91-14(90-24)	Golden Sucker	4.3	Grants Pass
91-24(90-33)	Reuben Overlook	4.5	Glendale

The scheduling of the 3rd and 4th quarter sales is subject to the consultation process with U.S. Fish and Wildlife and we do not know at this time when the process will be completed or if changes to any of the sales will be recommended.

For more information on FY 1991 sales, contact:

Alan Buchta	Butte Falls RA	770-2266
Steve Armitage	Ashland RA	770-2333
Doug Henry	Grants Pass RA	770-2276
Gerry Nilles	Glendale RA	770-2305

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

Example of Timber Sale Preparation Schedule

TIMBER SALE SCHEDULE FOR FISCAL YEAR 1984

<u>Timber Sale Dates</u>	<u>Latest ADP Dates*</u>	<u>Engineering Appraisal Deadline</u>	<u>Timber Sale Preparation Deadline</u>	<u>Order Newspaper Advertising</u>	<u>Advertising Dates</u>	<u>Mail Timber Sale Notices</u>
<u>1983</u>						
Oct. 27	Aug. 15	Sept. 5	Sept. 12	Sept. 23	Sept. 29/Oct. 6	Sept. 28
Dec. 1 (Nov. Sale)	Sept. 19	Oct. 10	Oct. 17	Oct. 28	Nov. 3/10	Nov. 2
Dec. 29	Oct. 17	Nov. 7	Nov. 14	Nov. 25	Dec. 1/8	Nov. 30
<u>1984</u>						
Jan. 26	Nov. 14	Dec. 5	Dec. 12	Dec. 23	Dec. 29/Jan. 5	Dec. 28
Mar. 1 (Feb. Sale)	Dec. 19	Jan. 9	Jan. 16	Jan. 27	Feb. 2/9	Feb. 1
Mar. 29	Jan. 16	Feb. 6	Feb. 13	Feb. 24	Mar. 1/8	Feb. 29
April 26	Feb. 13	Mar. 5	Mar. 12	Mar. 23	Mar. 29/Apr. 5	Mar. 28
May 31	Mar. 19	Apr. 9	Apr. 16	Apr. 27	May 3/10	May 2
June 28	Apr. 16	May 7	May 14	May 25	May 31/June 7	May 30
July 26	May 14	June 4	June 11	June 22	June 28/July 5	June 27
Aug. 30	June 18	July 9	July 16	July 27	Aug. 2/9	Aug. 1
Sept. 27	July 16	Aug. 6	Aug. 13	Aug. 24	Aug. 30/Sept. 6	Aug. 29

*All sales should be sent to ADP for preliminary run as soon after cruising as possible. Latest ADP dates shown are the latest sales can be submitted and meet the sale deadline.

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

Small Business Administration JOINT SET ASIDE FOR SMALL BUSINESS (Sale of Federal Timber)	Agency Bureau of Land Management
	Market Area Eugene District
	Location
	Case No.
Volume set aside for Period 51.0 MMBF	Date Screened 10/3/83
Trigger Volume (Share & Deficit) --	For Sales Period 10/1/81 - 3/31/83
Set-aside Volume Deferred to Future Periods --	Small Business Base Share Percent 42%
1. In accordance with Section 15g the Small Business Act of 1958, as amended, it is hereby jointly determined that the following timber sales will be limited to small business concerns:	
<u>SALE NAME or TRACT</u>	<u>APPROXIMATE VOLUME</u>
Lorane E-84-1	4.6
E-84-2	3.7
E-84-3	6.6*
Noti E-84-14	1.2*
E-84-16	4.9 *
E-84-17	1.4
Mohawk E-84-27	2.8
E-84-29	7.0
E-84-30	6.7*
E-84-31	3.7*
Dorena E-84-42	2.0*
E-84-43	5.4*
E-84-44	1.0
	51.0
<u>Computations</u>	<u>Deficit</u> <u>Required</u>
0.42 (105.8) = 44.4 + 6.4 = 50.8	
*Tracts which qualify for set aside based on current road policy element No. 5.	
_____ SBA Representative Date	_____ Agency Contracting Officer Date
2. The other side of this form shall be filled out, if the contracting office rejects	

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN

EXAMPLE OF REJECTIN OF SBA REQUEST FOR SET ASIDES, NON-ACTIVATED PROGRAM (SBA FORM 441,
REVERSE SIDE)

Statement by Contracting Officer if rejecting:

I have tabulated the timber purchase record for the
BLM Blue Mountain District for the past six fiscal years.
The results are as follows:

FY	Total Volume Sold MM bd. Ft.	Vol. Purchased by Small Business MM bd. Ft.	Percent Purchased by Small Business
79	30.4	10.2	33.6
80	32.2	12.8	39.8
81	29.5	15.2	51.5
82	33.8	17.8	52.7
83	31.1	18.7	60.1
84	32.0	20.5	64.1

A check with the contiguous U.S. Forest Service
Districts over the same period of time reveals that large
business purchased an overage of 70% of F.S. volume
offerings and small business the remaining 30 %. This
ratio was rather consistent throughout the period, i.e.,
no downward trend was displayed in small business purchases.

Within this District there are six small business concerns
and large. Of the six small firms, five compete regularly
and successfully for BLM timber. One small firm,
Robertson Lbr. Co., has been unable to compete
successfully within the small business community, much
less with large business community, due to antiquated
plant and logging facilities. The only Federal timber
this company has been able to purchase have been small
quantities of appraised price salvage on the National
Forest. The Forest Service salvage program has declined in recent
years; hence, the reason for Robertson Lbr. Co. request
through SBA for set-aside sales on both the BLM and U.S. Forest
Service. He feels that if a larger proportion of volume
was specifically set aside for small business, he would
have the opportunity to be assured of a continuous supply
of reasonable stumpage to support his present operation.

The record shows, that for other than one operator, the
small business community has established a strong,
aggressive timber purchase position for BLM offerings on
this District. A demonstrated "need" to support the
small business community does not exist; therefore,
the SBA proposal to set-aside tracts 84-5, 84-6 and 84-8 is
rejected. These sales will be offered as originally
planned and scheduled.

Signature

District Manager

H-5410-1 - ANNUAL FOREST PRODUCT SALE PLAN



United States Department of the Interior
BUREAU OF LAND MANAGEMENT



IN REPLY REFER TO:
5441
{09100}

October 18, 1984

Notice to Prospective Purchase of Bureau Land Management Timber

Subject: Revision and Adjustments of FY 1984 Timber Sale Plan

The following changes are being made in Salem District's Fiscal Year 1984 (October 1, 1983 to September 30, 1984) Timber Sale Plan originally issued by this office on September 23, 1983. These changes are due to volume overruns, work scheduling revisions and unforeseen access needs.

Resource Area	Tract No.	Sale Name	Approximate MMBF	Change
Santiam	84-26	Motocross	4.7	Delete from FY 84 and offer in FY 85
Tillamook	84-66	Tunnel Junction	4.3	3 rd to 4 th Qtr. FY 84
	84-67	Three Point	7.2	4 th to 3 rd Qtr. FY 84
Yamhill	84-81	Gold Goose	0.5	1 st to 4 th Qtr. FY 84
	84-84	N. Fk. Siletz	0.7	1 st to 2 nd Qtr. FY 84

Unusually strong east winds associated with the cold weather just prior to Christmas, 1983, have caused damage and windthrow in the District's timber stands. The Clackamas Resource Area seems the most affected. We will be making some additional changes in the FY 84 PLAN to facilitate removal of this timber and will inform you of those changes as soon as plans are firm. You are encouraged to contact us for more detailed information as work progresses. Normally, resource area personnel can provide the most up-to-date information of forthcoming sales in their respective areas.

Sincerely,

Acting District Manager