

Pricing Policy and Permit Charges for Seed Collection

Charges for a permit will be based on the 1) fair market value of the seed materials to be collected, and 2) a road maintenance fee as described below.

1. Appraised Value of Collected Seed

This IM establishes a process for updating prices charged for permits on a more regular basis and establishes consistencies within the BLM by utilizing a nationally posted minimum price list (Native Plant Seed Collection Pricing Table) for seed. The Native Plant Seed Collection Pricing Table is posted on the BLM Internal Emergency Stabilization and Rehabilitation and National Seed Warehouse Website at: <http://web.blm.gov/internal/wo-200/wo-220/ESR>.

The Native Plant Seed Collection Pricing Table is intended to be used by those individuals that are responsible for issuing native seed collection contracts to seed collectors. The objectives for posting this spreadsheet include, providing BLM offices with easy access for up-to-date pricing when they have requests for collection contracts, and to bring pricing consistency to all BLM offices. This table will be periodically updated as needed. The appraisal system used for this product type is to charge 10 percent of the average retail price per pound the BLM paid in the last two most recent Consolidated Seed Buys. The spreadsheet calculates the price to be charged for each species listed, and is listed in the "BLM Charge Rate \$" column.

This spreadsheet is intended to be a working document and as such, if species need to be added, please contact the National Seed Coordinator, Paul Krabacher at (208) 384-3278, pkrabach@blm.gov.

No attempt is being made to establish a maximum price for any product. The local seed and/or vegetative products appraiser may establish a higher price for any vegetative product when based on a local market appraisal. These minimum prices are to be used when no better market data is available. Field Offices (FO) experiencing strong demands for forest products should appraise those products to establish their local fair market value.

The appraiser can adjust the price for their FO area by using 10 percent of the local retail market selling price or as long as this is higher than the set statewide minimum price. If price updates are needed, a FO may submit new, the price and documentation supporting the updated price to the National Seed Coordinator (the retail seed price estimates should be from at least three local sources) for approval and incorporation into the price list.

2. "Road Maintenance Fee"

A road maintenance fee of 10 percent will be added to the contract value (for use with form 5450-5) rounded to the nearest dollar. Fees collected for road maintenance will be deposited into the 9120 Road Maintenance account for that district/field office. For example, if you sell seed worth \$20.00, then you would add \$2.00 (10 percent of \$20.00). The total contract value would be \$22.00 with \$2.00 deposited in the 9120 account.