

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION (INCLUDING BRAND NAME)

1. AGENCY AND CONTRACTING ACTIVITY (FAR 6.303-2(a)(1)). Bureau of Land Management, Prineville District, 3050 NE Third Street, Prineville, OR 97754
2. NATURE/DESCRIPTION OF ACTION(s) (FAR 6.303-2(a)(2)). The Bureau of Land Management, Prineville District, 3050 NE Third Street, Prineville, OR 97754, requires additional Redi-rock 28" Series retaining wall blocks to construct a retaining wall along the SF John Day Road in Grant County, OR. Blocks must have a quarry stone finish and be casted with color concrete to aesthetically blend with the surrounding terrain, which is part of a federally designated Wild and Scenic River Corridor.
3. DESCRIPTION OF THE SUPPLIES/SERVICES (FAR 6.303-2(a)(3)). Supply 44 full top blocks, 4 half top blocks, 138 full middle blocks, 40 full bottom blocks, 4 rolls of 5XT geogrid and 7/16 inch diameter fiberglass rods for all blocks. Blocks shall be Redi-Rock 28" series and made from 4000 psi color concrete (28 day compressive strength). Color of concrete to match existing blocks owned by the BLM. The Redi-Rock 28" series block has a front face width of 46 1/8", a 28" depth and an 18" height.

The estimated value of this acquisition is not to exceed \$31,369 (FOB at manufacturing plant).
4. IDENTIFICATION OF STATUTORY AUTHORITY (FAR 6.303-2(a)(4)). The statutory authority that will be used is 41 U.S.C. 253(c)1) - Only one responsible source and no other supplier or services will satisfy the agency requirements as outlined.
5. DEMONSTRATION OF CONTRACTOR'S UNIQUE QUALIFICATIONS (FAR 6.303-2(a)(5)). This requirement is for sole source procurement with Rock Solid Precast, PO Box 6481, Bend OR 97708. The Prineville District Office currently owns 83 Redi-Rock 28" Series wall blocks that were left over from the Skull Canyon Bridge Rehabilitation Project in 2008. These modular retaining wall systems are proprietary. Each vendor's blocks have different width, length, and depth dimensions and utilize different interlocking mechanism for wall stability. In addition there are differences in the texture and design of the block's exposed face. Because of these vendor specific design features, we cannot use blocks from different vendors with the existing blocks we currently own. The number of blocks we currently own represents 27% of the total blocks needed to construct the wall. Rock Solid Precast is Redi-Rock's local supplier.
6. FEDERAL BUSINESS OPPORTUNITIES AND ELECTRONIC COMMERCE FOR POTENTIAL SOURCES (FAR 6.303-2(a)(6)). Publication of a notice of intent is required if the action is expected to exceed \$25,000.
7. DETERMINATION OF FAIR AND REASONABLE COST (FAR 6.303-2(a)(7)). Based on the market research of various similar block products, the Redi-Rock block is within \$2/SF of the lowest price block on the market. And because we already own 83 blocks, our overall cost will be less if we purchase more of the same blocks, than purchasing more blocks from a cheaper competitor.
8. DESCRIPTION OF MARKET RESEARCH (FAR 6.303-2(a)(8)). Searched the web and found 3 similar block manufacturers who have plants in OR/ID. Called each manufacturer and asked them what their price per square feet of exposed wall face should be used for estimating the cost of their modular retaining wall system. See attached spread sheet for details of market research. Market research did not include physically looking at the finish quality of the block.
9. ANY OTHER SUPPORTING FACTS (FAR 6.303-2(a)(9)). N/A
10. ACTIONS TAKEN TO REMOVE BARRIER TO COMPETITION (FAR 6.303-2(a)(11)). I have done the market research on available block products in the area, and learned that the barriers to competition are due to the proprietary block design; each brand of block has a different size configuration and a different interlocking mechanism. These barriers cannot be removed without infringing on someone's proprietary rights. Therefore it is more economical to purchase more of the Redi-Rock blocks to be used in conjunction with the ones we already own.
11. CONTRACTING OFFICERS CERTIFICATION THAT THE JUSTIFICATION IS ACCURATE AND COMPLETE. (FAR 6.303-2(a)(12)). See certifications below.

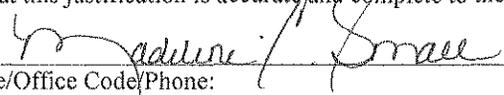
TECHNICAL AND REQUIREMENTS CERTIFICATION (FAR 6.303-1(b))

I certify that the facts and representations which are included in this justification and which form a basis for this justification are complete and accurate.

Signature:  Date: 4-15-2011
Name/Title/Office Code/Phone Number:
Dana M. Cork, District Engineer, LLORP00100, 541-416-6797

CONTRACTING OFFICER CERTIFICATION (FAR 6.303-1(a) and 6.303-2(a)(12))

I certify that this justification is accurate and complete to the best of my knowledge and belief.

Signature:  Date: 4/29/11
Name/Title/Office Code/Phone:
Madeline Small, Contracting Officer, LLOR952000, 503-808-6222