



United States Department of the Interior  
BUREAU OF LAND MANAGEMENT  
Oregon State Office  
P.O. Box 2965  
Portland, Oregon 97208



In Reply Refer to:  
5400 (OR931) P

October 27, 2010

EMS TRANSMISSION 11/01/10  
Instruction Memorandum No. OR-2011-011  
Expires 9/30/2012

To: Western Oregon District Managers  
From: State Director, Oregon/Washington  
Subject: Reoffering Volume from Mutually Cancelled Timber Sale Contracts

**Program Area:** Timber Management

**Purpose:** To establish a policy for granting districts timber target accomplishment credit for reoffering volume resulting from timber sale contracts cancelled under the mutual cancellation authority granted by the Secretary of Interior.

**Policy/Action:** Districts shall evaluate all mutually cancelled timber sale contracts to determine the physical and economic feasibility of reoffering the uncut volume. Districts should strive to reoffer all feasible volume in fiscal years (FY) 2011 and 2012.

A district will receive partial annual timber target credit equal to 50 percent of the total reoffered volume. The timber target credit will accrue in the FY the district offers the volume from a mutually cancelled contract. A district will receive partial timber target credit for no more than 30 percent of its annual sale offering in the fiscal year.

To illustrate application of this direction, consider a district with a timber sale target of 30 Million Board Feet (MMBF) in each of FY2011 and FY2012. The district could offer up to 18 MMBF of reoffer volume from mutually cancelled contracts in each FY and receive partial credit in each FY up to 9 MMBF (30 MMBF X 0.30 = 9 MMBF). In each FY, the district would need to offer another 21 MMBF of new sale volume to meet its target of 30 MMBF. The district's total annual offer volume would equal 39 MMBF, including the non-credit portion of the reoffer volume.

**Timeframe:** This policy goes into effect upon issuance.

**Background:** In accord with the September 15, 2009, response by the Secretary to the Congressional inquiry on contract extensions and the guidance provided in WO Instruction Memorandum IM 2010-003, districts entered into mutual agreements to cancel certain timber sale contracts. The Secretary intended that the BLM would "...reoffer sales at prices reflecting current market conditions." However, many of the cancelled sales will need additional work before reoffer. This partial credit policy is designed to create an incentive for districts to reoffer cancelled volume and work on new sales too.

**Manual/Handbook Sections Affected:** None

**Coordination:** This policy was developed collaboratively with the Oregon State Office Forestry Staff and the Western Oregon Forestry Lead Working Group.

**Contact:** Questions regarding this policy should be directed to O&C Forestry Lead, David Roche at 503-808-6020.

**Districts with Unions** are reminded to notify their unions of this Instruction Memorandum and satisfy any bargaining obligations before implementation. Your servicing Human Resources Office or Labor Relations Specialist can provide you assistance in this matter.

Signed by  
Michael J. Haske  
Acting Associate State Director

Authenticated by  
Rhondalyn J. Darnell  
Records Section

Distribution

WO270 (Jon Menten)  
ORL040 (Don Holmstrom, Shane Durant)  
ORS000 (Randy Herrin)  
ORE000 (Alan Corbin, Janet Zentner)  
ORR000 (Dave Fehringer, John Royce)  
ORM000 (Brian Bickford)  
ORC000 (Jeff Davis)  
OR931(David Roche)