

Petroleum Information/Dwights LLC
November 20, 1997

VIA FAX NO. *307) 234-1525
Confirmation copy to follow
Mr. Asghar Shariff
Chief, Reservoir Management Group
United States Department of the Interior
Bureau of Land Management
Casper District Office-Wyoming Reservoir Management Group
1701 East E Street
Casper, WY 82601-2167

RE: Use of PI/D Data; October 4, 1993 License Agreement for Data on CDROM by the between the Bureau of Land Management, Casper, WY ("BLM") and Dwight's Energydata, Inc. (predecessor in interest to Petroleum information/ Dwights LLC ("PI/D")).

Dear Mr. Shariff:

Following up on our telephone conversations over the past month, this letter sets forth PI/D's position as regards the BLM's use and proposed use of our Company's licensed production and/or well data ("PI/D Data"). First, I would like to thank you on behalf of our Company for your cooperation in working with us and with providing us with descriptions and samples of the BLM's hard-copy projects. PI/D has maintained a close working relationship with the Department of the interior and the BLM in particular for many years, and desires to continue that relationship to our mutual benefit.

However, after much discussion with our business people, together with a careful review of certain of our contracts with other government agencies, our conclusion is that it would not be in our Company's legal or business interests to allow the BLM to (a) publish the PI/D Data on the BLM's hard copy maps for distribution or sale to the public; or (b) allow electronic redistribution of the PI/D Data. We would of course be amenable to granting prior written permission on a case by case basis as required to meet the BLM's needs.

Our reasons are as follows. The PI/D Data constitutes our valuable and proprietary, confidential, copyrighted and trade secret information. Our Company spends many thousands of man hours per year (and has done so since 1928) to collect, accumulate, edit, check and format the information provided to our customers under license. We also provide certain unique elements available only in our files which include nationwide assignment of API numbers. Over the years we have developed a nationwide oil and gas historical well file of over 2,600,000 wells which is the core of our business. In order to protect our assets, we put certain safeguards into our license agreements such as the following from Section 6 of the above-referenced Agreement:

Licensee agrees that DWIGHTS CDs provided by DWIGHTS shall be held in confidence and that DWIGHTS CDs are provided for the use only of the Licensee and may not be shared DWIGHTS CDs may not be duplicated transferred nor disclosed to others, either directly or indirectly, in whole or in part, without the express written permission of DWIGHTS except that backups of databases may be made for archival purposes.

Information and data are slippery commodities. When they are released to a second and potentially a third party (either in hard copy or in digital

format) outside the BLM, safeguarding the integrity and confidentiality of our files becomes difficult. We therefore insist that our data and databases be used only for our licensees' internal business purposes, and that neither the data nor the database(s) be disclosed to any third party. If a licensee makes such data available to the public, the disclosure not only potentially jeopardizes our federal copyright and state trade secret rights in and to our property, but can also result in lost revenue due to lost sales. In this regard, we have a Custom Mapping Department in our Denver office, headed up by Paul Forbess. I spoke with Paul in Denver this week and he would be happy to work with your office to produce the type of maps which you were kind enough to send me a copy of.

Our Company has a vested interest in retaining the BLM as a client, as we have done since at least as far back as 1975. That vested interest notwithstanding, we have a real concern about the possibility of losing the confidential and proprietary nature of our information and data should the BLM make it available to third parties. We therefore ask that the BLM abide by the terms of our Agreement.

I hope that I have clearly expressed our Company's concerns. Should you require more information, please do not hesitate to contact me directly.

Sincerely yours,
/s/ Patricia F. Wonderley
Patricia F. Wonderley
General Counsel

cc: Donna Hambric
Ron Samuels
Alan Corporan
Paul Forbess
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