

Proposed Policy
1:100,000 Scale Map Pricing

This proposed policy clarifies the Bureau's pricing for the sale of 1:100,000 scale surface management status and surface and mineral management status maps. It amends and supercedes all previous policies and agreements on prices for the sale of 1:100,000 scale maps. This action is triggered by a recent 75 percent price increase by the U.S. Geological Survey (USGS) for the same and similar products, and the existing inconsistency in how the Bureau of Land Management (BLM) field offices offer discounts for volume map purchase.

Therefore, this policy directs all BLM offices and the BLM sanctioned retail outlets, mail order or internet sales to match the USGS's price for individual 1:100,000 maps, and at the same time offer the following offsetting volume discount for map purchases.

1. Effective March 1, 2000, the price for 1:100,000 scale surface management status and 1:100,000 scale surface, and mineral management status maps will be as follows:

1-4 maps	no discount	or \$7.00 each
5-9 maps	less 28.5714 %	or 5.00 each
10 or more	less 42.8571 %	or 4.00 each

2. The discounted price applies to all maps in each transaction.
3. Maps may be all of one quad or different quads.
4. The price schedule must be clearly displayed for all to see at the sales counter.
5. This price schedule will be reviewed one year from the date of implementation of this policy, and validated based on a study of the actual costs.

Consistency among the BLM offices and the BLM sanctioned outlets is important to maintain credibility with our customers. Customers should expect that the price for similar products will be the same regardless of which BLM office is contacted. This policy provides a common price schedule that includes a volume discount. The BLM will develop and implement a communications plan to explain the new pricing policy to our constituents prior to its implementation.